



# 2014 Annual Report Summary

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# Thanks to Our 2014 Donors



## Our Mission

is to strengthen  
the capacity of  
individuals and  
families to improve  
their quality of life.

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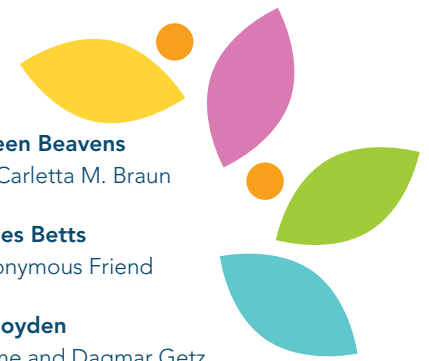
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Thank you to our more than 733 donors who made in-kind contributions in 2014. A total of 317,101 pounds of food were donated to our basic needs program. Donors also contributed bikes, school supplies, holiday gifts and other items that make our programs thrive.



# 2014 Financial Overview

## STATEMENT OF ACTIVITIES

For the Year Ended December 31, 2014  
With Comparative Totals for 2013

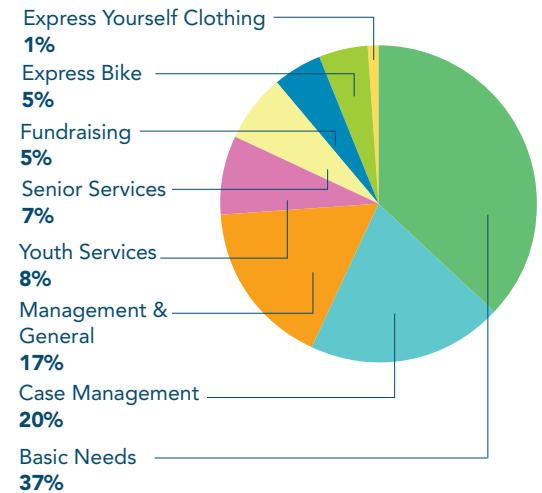
	2014	2013
<b>REVENUE</b>		
Contributions	\$ 1,173,179	\$ 1,111,447
In-kind Contributions	522,957	513,321
United Way	514,848	508,483
Fees for Service	1,500,957	1,331,014
Bike & Clothing Sales	231,562	238,448
Less Cost of Goods Sold	(70,533)	(70,873)
Other Revenue	132,837	224,299
<b>TOTAL</b>	<b>\$ 4,005,807</b>	<b>\$ 3,856,139</b>
<b>EXPENSES</b>		
Basic Needs	\$ 1,524,716	\$ 1,456,717
Youth Services	310,185	259,472
Senior Services	304,560	291,355
Case Management	806,241	685,273
Express Bike	196,120	136,911
Express Yourself Clothing	63,411	47,782
Management and General	706,463	599,366
Fundraising	207,909	172,307
<b>TOTAL</b>	<b>\$ 4,119,605</b>	<b>\$ 3,649,183</b>
Change in Net Assets	\$ (113,798)	\$ 206,956
Inherent Contribution Received in Acquisition of UBA	0	606,834
Change in Unrealized Gains (Losses) on Investments	52,178	35,631
Net Assets, Beginning of Year	\$ 3,589,048	\$ 2,739,627
Net Assets, End of Year	\$ 3,527,428	\$ 3,589,048

## STATEMENT OF FINANCIAL POSITION

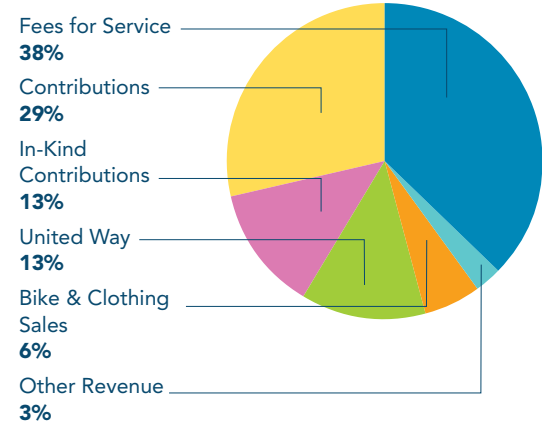
For the Year Ended December 31, 2014  
With Comparative Totals for 2013

	2014	2013
<b>ASSETS</b>		
Cash and cash equivalents	\$ 673,380	\$ 604,188
Receivables		
Promises to Give	5,000	99,100
Fees for service contracts, net	317,536	252,716
State receivable	960	389
Prepaid expenses	15,024	35,757
Investments	1,853,556	1,806,204
Property and Equipment, net	918,708	949,915
<b>TOTAL ASSETS</b>	<b>\$ 3,784,164</b>	<b>\$ 3,748,269</b>
<b>LIABILITIES</b>		
Accounts payable	\$ 96,979	\$ 40,235
Accrued expenses	134,757	115,950
Other liabilities	25,000	3,036
<b>TOTAL LIABILITIES</b>	<b>\$ 256,736</b>	<b>\$ 159,221</b>
<b>NET ASSETS</b>		
Unrestricted	\$ 2,824,112	\$ 2,867,136
Temporarily restricted	703,316	721,912
<b>TOTAL NET ASSETS</b>	<b>\$ 3,527,428</b>	<b>\$ 3,589,048</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 3,784,164</b>	<b>\$ 3,748,269</b>

## EXPENSES



## REVENUE



# Keystone Services

**Keystone Community Services** is a community-based human service organization in St. Paul, Minnesota, offering a variety of human service programs for all ages across our service area at multiple sites.



**Basic Needs Program** helps feed the hungry and assists people in crisis in a large service area in Ramsey County – from downtown St. Paul to Roseville, from Little Canada to the Midway and the North End neighborhoods of St. Paul.

**Food Shelves:** Meeting families' basic needs is a key entry point for people to connect to Keystone. The program operates three food shelves that use a client choice system, giving individuals the opportunity to select food according to their families' needs.

**Crisis Assistance:** The program provides direct assistance, information and referral services and connections to community resources for housing, utilities and other basic needs.

**Intensive Case Management:** Keystone provides community social work for families who live in four suburban Ramsey County school districts through school-linked social workers.

**Community Education:** These new programs offer presentations to support clients in developing skills around housing, financial management, nutrition, employment, parenting and personal empowerment to maintain and increase self-sufficiency.



**Seniors Program** focuses on improving the quality of life for seniors in Merriam Park, Mac Groveland, Midway, St. Anthony Park and surrounding neighborhoods and communities.

**Meals on Wheels:** Helps clients with their goal of remaining independent and living at home. Volunteer drivers deliver Meals on Wheels — nutritious hot or frozen meals at lunchtime Monday through Friday — to seniors ages 60 and up and disabled individuals under age 60. Meals on Wheels recipients enjoy daily contact with trained volunteers and a connection to the world outside their home.

**Active Seniors Program:** A year-round program designed for adults 55 and older that offers diverse activities intended to support independence and enhance quality of life. Participants choose from the program's many offerings according to their desires and interests. Examples include various fitness classes, holiday parties, card clubs crafting groups, movies and more.

**Case Management Program:** Designed to help people in challenging circumstances maintain their stability and independence. Keystone community social workers help clients find and connect to resources and services that help solve problems and help maintain self-sufficiency. The program assists seniors and adults with disabilities through several home- and community-based Medical Assistance waivers.

**Keystone Care Consultants:** Offers senior case management services to help families identify and access services that fit their unique circumstances. Go to [www.keystonecareconsultants.org](http://www.keystonecareconsultants.org) to learn more about this private-pay service.



**Hmong Youth & Family Program** offers unique programming designed to help children, teens and their parents manage the challenges of adapting to life in a new culture. The program services youth up to age 18 living in and around the McDonough public housing community in St. Paul. The focus is on building self-esteem and success in school through structured, culturally appropriate programming including tutoring, homework assistance, traditional Hmong dance instruction, recreation, mentoring and support from older teens from the community.



**Youth Express** is an employment based program that offers unique opportunities for young people to acquire the skills and experience to be successful in the workforce. Youth Express provides meaningful training and work experiences at Express Bike Shop and two Keystone program sites for youth ages 14-21. Express Bike Shop is a social enterprise and full-service bike shop.

# 2014 Service Statistics

## Basic Needs

### Food Shelves:

24,202 individuals served and 2.04 million pounds of food distributed at Keystone's 3 food shelves.

### Supportive Services:

3,764 individuals received supportive services to promote stability and success (includes Crisis Assistance and Community Education Workshops programs).

### Case Management:

517 individuals served with family case management through Community Social Workers.

## Youth Services

### Hmong Youth & Family Program:

96 students served

### Gifts of Hope holiday program:

357 individuals served in 46 households were assisted

### School Supply Drive:

266 children received backpacks and other school supplies

### Youth Express:

147 young people completed Urban Apprentice training. 36 youth completed full apprenticeships.

## Senior Services

### Case Management — Seniors and Adults with Disabilities:

832 clients served

### Meals on Wheels:

119 meal recipients  
16,987 meals delivered  
154 Meals on Wheels volunteers

### Peer Counseling:

Peer Counselors made 120 visits to elderly homebound seniors for a total of 388 hours of service.

### Active Seniors Program:

1,123 participants took part in over 50 programs, ranging from recreation, health, education and social activities.

## Vital Role of Volunteers

In 2014, a total of 1,180 volunteers contributed a total of \$24,792.5 hours of service.

# Please Join Us!

Learn more about Keystone Community Services and how you can get involved and support our efforts. Call **651-645-0349** or email **info@keystoneservices.org**.

Sign up for Keystone's email updates on our web site at **www.keystonecommunityservices.org**.



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